



**GOBIERNO DEL
PARAGUAY**

The **story** of a
GIANT



The development of
EDUCATION

A tragedy in
SOUTH AMERICA

The resurgence of a **GIANT**



A unique
OPPORTUNITY



Paraguay

Energía que conecta



EXPANDED MARKET AND NETWORK OF TRADE AGREEMENTS

MERCOSUR



Benefits of Paraguay as a member of Mercosur

- ▶ Access to +300 million inhabitants.
- ▶ Large export market with 0% tariffs.
- ▶ Preferential rules of origin: 40% regional content and 60% extra-zone (until 2038) for most products.
- ▶ Positive concessions for Paraguay in external negotiations.

TAIWAN



Agreement in force for **115 products** with **0% tariff**

- ▶ Thanks to this agreement, Paraguay has consolidated its position as the third largest supplier of beef to Taiwan, and also as the third largest supplier of pork.

WATERWAY SYSTEM

Waterway	Length (Km) Connection	Connection
• Paraguay • Paraná • Uruguay	2,770	• Bolivia • Paraguay • Argentina • Uruguay
• Tietê • Paraná	2,400	• Brasil • Paraguay



BIOCEANIC CORRIDOR

Bioceanic	Length (Km)	Connection
• Brasil • Argentina	532 km	Carmelo Peralta hasta Pozo Hondo



AIR TRANSPORTATION

From Asunción to	Commercial Flighth Time
------------------	----------------------------

- | | |
|---------------------------|------------|
| • Santa Cruz de la Sierra | 1 h 40 min |
| • Montevideo | 1 h 50 min |
| • Buenos Aires | 1 h 55 min |
| • São Paulo | 2 h |
| • Santiago de Chile | 2 h 50 min |
| • Lima | 3 h 50 min |
| • Panamá | 6 h 14 min |



OUR **PILARS**

**Beacon of
Macroestability**



**Green
Production**



**Regional
HUB**



**Our
People**



MACROECONOMIC STABILITY

- ▶ GDP (2024)
USD 44,436 million
- ▶ GDP GROWTH 2024
4%
- ▶ INFLATION (2024)
3.8%
- ▶ EXCHANGE RATE
7,840 (Gs./ USD)
- ▶ ACCUMULATED FOREIGN DIRECT INVESTMENT (2024)
USD 10,000 million
- ▶ GDP PER CÁPITA (2024)
USD 6,973
- ▶ ESTIMATED GDP GROWTH FOR 2025
3.8%
- ▶ FOREIGN CURRENCY RESERVES (December 2024)
USD 9,872.3 million
- ▶ PUBLIC EXTERNAL DEBT (October 2024)
USD 15,608 million (35% s/ GDP)
- ▶ INVESTMENT GRADE - MOODY'S
Baa3

SUSTAINABLE PRODUCTION WITH RENEWABLE ENERGY



Share of renewable energies
in electricity generation

100%



Average cost of
industrial electricity
(USD / kWh)

0.05



92%

0.22



89%

0.16



55%

0.14



64%

0.14



66%

0.16



77%

0.11



35%

0.11



32%

0.07

Data: US Energy Information Administration / local sources

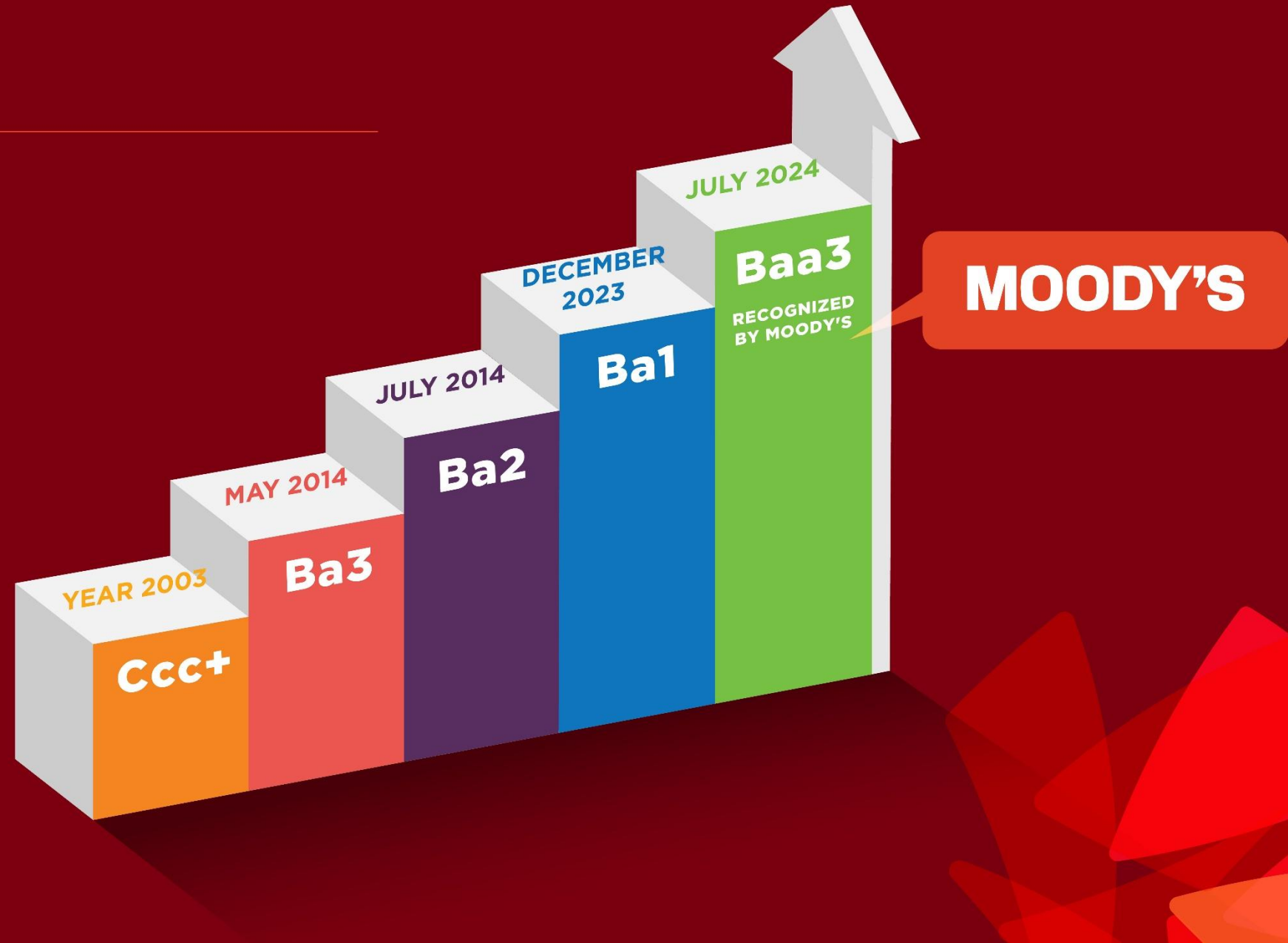
AVERAGE GROSS PROFITABILITY:

34% Δ

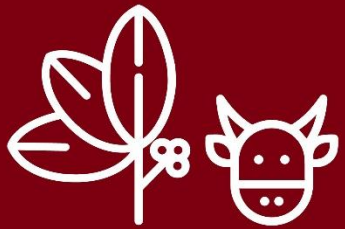
55.8%	Forestry	51.8%	Agriculture	51.7%	Financial services	50.0%	Textile and apparel production
41.2%	Food production	40.5%	Vegetable oil production	37.8%	Metal products	36.1%	Production of paper and paper products
35.8%	Livestock	34.2%	Dairy production	31.2%	Non-metallic minerals	29.3%	Other manufacture industries
28.3%	Chemical products	27.9%	Meat production	27.5%	Base metals	25.5%	Wood industry
25.2%	Leather and footwear production	24.8%	Business Services	22.6%	Beverage and tobacco production	22.0%	Mining
20.7%	Commerce	18.0%	Machinery and equipment	16.9%	Restaurants and Hotels		

Data REDIEX /
Paraguay Central Bank

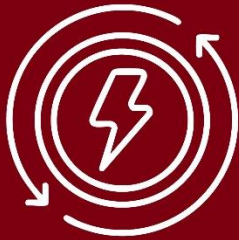
INVESTMENT GRADE



SECTORS WITH GREAT OPPORTUNITY



**Forestry,
Agriculture
and Meat**



**Renewable
Energy**



**Services,
Creative
Industries,
Education
and Tourism**



**Food
Manufacturing
and Processing**



**Waterway and
Bioceanic
Logistics**



**Institutional and
Private
Financing**

FORESTRY

CURRENTLY

- Paraguay has **+ 2.2 million hectares of land with high productive potential.**
- Reforested area: **220 thousand hectares.**
- Exports of **USD 100 million**
- Committed investment **USD 5.9 billion.**

MID-TERM POTENTIAL

- Reforested area: **1.5 million hectares.**
- Exports of **+ USD 2 billion.**
- Investment potential: **+ USD 15 billion.**

MOST SIGNIFICANT INVESTING COMPANIES

COMPANY	INVESTMENT (USD)
 PARACEL	5,300,000,000
 SilviPar Astarte platform member	325,000,000
 ATENIL PARAGUAY	300,000,000
 Forestal SYLVIS	4,500,000

AGRIBUSINESS

▶ **+ 3.6 million**
ha. of production

▶ **10 million**
t of soybean

▶ **1 million**
t of corn

▶ **+ 16 million**
ha. of cattle production

▶ **+ 13 million**
livestock

▶ **+ 250 K**
ha. of rice

▶ **45 K**
ha. of cotton

OUR STRENGTHS:

▶ World class food security assets.

▶ Constant growth of rural real state prices.

▶ All types of investment size.

▶ Continual improvement in production efficiency.

▶ Growing demand for biofuels.

▶ Growing demand for beef, pork and poultry.

ENERGY

PRODUCTION PROJECTS

2021
8,760 MW



2040
12,878 MW



Total
Increase
4,118 MW

Photovoltaic + 1,600 MW
Battery + 1,600 MW
*HPP + 348 MW

*SHPP + 202 MW

*HPP: Hydro Power Plants.

*SHPP: Small Hydro Power Plants

ENERGY

GAS PIPELINE FOR REGIONAL INTEGRATION

OPPORTUNITY IN CONSTRUCTION AND CONCESSION

30 MMm³/d
(1,059 MMSCFD)

Investment
USD 2 Billion



GAS EXPLORATION

- Exploration investment USD 1.3 Billion
- Increase in unconventional resources of + 45 TCF

Thermo electric generation

1,000 MW Investment USD 1 Billion

+

Urea potential

3,600 t/día Investment USD 1.5 Billion

SERVICES AND CREATIVE INDUSTRIES

OUR STRENGTHS:

- ▶ Work-ready population with an average **age of 26**
 - ▶ Growing internet penetration, reaching **85% in urban areas**
 - ▶ **Competitive** costs
 - ▶ **+ 300,000** Portuguese speakers
 - ▶ **Non-double taxation agreements** with Taiwan, Chile, Uruguay, Spain and UAE, active technical round table for **new agreements that benefit the sector.**
 - ▶ Regional **experience** in **audiovisual** and **advertising content production**
 - ▶ **Maquila** and **Free Trade Zones** incentives for the export of services
- 

TOURISM

OUR STRENGTHS:

- ▶ **22% increase** in international visitors in 2024.
 - ▶ **4 million tourists** across the border.
 - ▶ **2 hours away** from the region's main capital cities.
 - ▶ Host to **major corporate** and **sporting** events.
 - ▶ South America's **primary migratory bird corridor**, with 690 recorded bird species
 - ▶ **Opportunities** in hospitality, tourism services, ecotourism, health tourism and entertainment.
- 

FINANCIAL SERVICES

**There is an unsatisfied
demand for financing in the
private sector.**

Financial system

USD 22,000 million

Total deposits

INVESTMENTS INSTITUTIONAL LEVEL

- ▶ Forestry
- ▶ Infrastructure
- ▶ Financial services
- ▶ Agribusiness
- ▶ Power to X

INVESTMENTS PRIVATE EQUITY

- ▶ Forestry
- ▶ Industry
- ▶ Financial services
- ▶ Agribusiness
- ▶ Power to X
- ▶ BPO Services
- ▶ Logistics
- ▶ Advertising and
audiovisual industry

LOGISTICS

TRANSPORT ON THE WATERWAY



▶ Waterway dredging
under execution

▶ Barge building needs
for **+ 2,500**

▶ **+ 50 million tons** of
products from Brasil
(minerals)

TRANSPORT THROUGH THE BIOCEANIC CORRIDOR



▶ **3,500 kilometers** of
road infrastructure
under development
(ready in 2026)

▶ **15 days faster**
access to Asian
markets

▶ **New ports and
infrastructure**

MANUFACTURE AND PROCESSING OF FOODS

- ▶ Industrial manufacturing exports in 2024:

USD 1,717 million

- ▶ Tangible maquila exports in 2024:

USD 1,124 million

- ▶ **< 20 % GDP**

Industrial

- ▶ Regional leader in **low-cost energy**.
- ▶ An **energetic** and **committed** young workforce.
- ▶ A regional market of **300 million people** through Mercosur.
- ▶ Fast permits, easy access to government institutions.
- ▶ **Investment incentives:** Maquila, 60/90 Law, Raw material incentive, Mercosur, Free Trade Zones, others.

FOREIGN INVESTMENT IN **PARAGUAY**

Brazil:

USD 1,321 billion.

United States:

USD 967 million.

Netherlands:

USD 930 million.

Brazil is the **main source of investment** in Paraguay.

Main sectors

- ▶ Finance
- ▶ Commerce
- ▶ Machinery and equipment
- ▶ Chemical products
- ▶ Textile and apparel production

Brazil is the origin of **71% of the country's maquila** companies.

(Data 2024)

TAX INCENTIVES



**MAQUILA
REGIME**

1%



**FREE TRADE
ZONES**

0.5%



**LAW
60/90**

0% 0%

CUSTOMS

TAXES



**RAW
MATERIAL
REGIME**

40%

CUSTOMS EXONERATION



**GOBIERNO DEL
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